First Quarter 2019 Earnings Conference Call
Occidental Petroleum Corporation
May 6, 2019
Cautionary Statements

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Factors that could cause actual results to differ include, but are not limited to: global commodity pricing fluctuations; changes in supply and demand for Occidental's products; higher-than-expected costs; the regulatory approval environment; not successfully completing, or any material delay of, field developments, expansion projects, capital expenditures, efficiency projects, acquisitions or dispositions; technological developments; uncertainties about the estimated quantities of oil and natural gas reserves; lower-than-expected production from operations, development projects or acquisitions; exploration risks; general economic slowdowns domestically or internationally; political conditions and events; liability under environmental regulations including remedial actions; litigation; disruption or interruption of production or manufacturing or facility damage due to accidents, chemical releases, labor unrest, weather, natural disasters, cyber-attacks or insurgent activity; and failures in risk management. Such factors also include the ultimate outcome of any possible transaction between Occidental and Anadarko, including the possibility that Anadarko will not accept Occidental’s offer, and if Anadarko does accept Occidental’s offer, the terms of any proposed transaction may change differently from those described herein; uncertainties as to whether Anadarko will cooperate with Occidental regarding the proposed transaction; Occidental’s ability to consummate the proposed transaction with Anadarko or the proposed transactions with Total; the conditions to the completion of the proposed transactions, including the receipt of Anadarko stockholder approval for the proposed transaction between Occidental and Anadarko; that the regulatory approvals required for the proposed transactions may not be obtained on the terms expected or on the anticipated schedule or at all; Occidental’s ability to finance the proposed transaction with Anadarko, including completion of any contemplated equity investment; Occidental’s indebtedness, including the substantial indebtedness Occidental expects to incur in connection with the proposed transactions, with Anadarko; Occidental’s ability to meet expectations regarding the timing, completion and accounting and tax treatments of the transactions contemplated by the binding agreement with Total; Occidental’s ability to meet expectations regarding the timing, completion and accounting and tax treatments of the proposed transaction with Anadarko; the possibility that Occidental may be unable to achieve expected synergies and operating efficiencies within the expected time-frames or at all and to successfully integrate Anadarko’s operations with those of Occidental; that such integration may be more difficult, time-consuming or costly than expected; that operating costs, customer loss and business disruption (including, without limitation, difficulties in maintaining relationships with employees, customers or suppliers) may be greater than expected following the proposed transaction or the public announcement of the proposed transaction; the retention of certain key employees of Anadarko may be difficult; that Anadarko and Occidental are subject to interest competition and increased competition is expected in the future; general economic conditions that are less favorable than expected. 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Participants
This presentation is neither a solicitation of a proxy nor a substitute for any proxy statement or other filings that may be made with the SEC. Nonetheless, Occidental and its directors and executive officers and other members of management and employees may be deemed to be participants in the solicitation of proxies in respect of the proposed transactions. Information about Occidental's executive officers and directors is available in Occidental's Annual Report on Form 10-K for the year ended December 31, 2018, which was filed with the SEC on February 21, 2019, and in its proxy statement for the 2019 Annual Meeting which was filed with the SEC on March 28, 2019. To the extent holdings of Occidental securities have changed since the amounts printed in the proxy statement for the 2019 Annual Meeting, such changes have been or will be reflected on Statements of Change in Ownership on Form 4 filed with the SEC. Additional information regarding the interests of such potential participants will be included in one or more registration statements, proxy statements, tender offer statements or other documents filed with the SEC if and when they become available. These documents (if and when available) may be obtained free of charge from the SEC’s website.

Use of non-GAAP Financial Information
This presentation includes non-GAAP financial measures. Where available, reconciliations to comparable GAAP financial measures can be found on Occidental's website at www.oyx.com. Occidental is unable to provide a reconciliation of non-GAAP financial measures contained in this presentation that are presented on a forward-looking basis because Occidental is unable, without unreasonable efforts, to estimate and quantify the most directly comparable GAAP components, largely because predicting future operating results is subject to many factors outside of Occidental's control and not readily predictable and that are not part of Occidental's routine operating activities, including various domestic and international economic, regulatory, political and legal factors.

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Occidental Petroleum

- First Quarter Highlights
- Financial Summary and Guidance
- Closing Remarks
1Q19 Highlights

Focused on Returns & Cash Flow Generation

✓ Returned $800 MM (45% of CFFO before working capital) to shareholders through dividends and share repurchases
✓ Continued to deliver sector leading returns; CROCE\(^1\) of 21% and ROCE\(^1\) of 9%

Operational Excellence

✓ Oxy delivered 23 of the top 100 wells on a six-month cumulative oil production basis while only drilling 4% of the wells in the Permian\(^2\)
✓ New International completion pilots showing positive results with regional potential

Integrated Business

✓ Integrated business model continued to drive strong results as evidenced by all three business segments exceeding guidance
✓ Advancing Midwest industrial carbon capture (CO\(_2\)) opportunities

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\(^1\)Year to date annualized; see the reconciliation to comparable GAAP financial measures on our website.

\(^2\)Source: IHS Enerdeq as of 4/17/2019, horizontals with 6 months oil production available since September 2017 and laterals >500 ft.
2018 Return On Capital and Return Of Capital

✓ Returned $3.6 B to shareholders in 2018, including $1.3 B of share repurchases

✓ Since 2002, returned $34 B of Total Capital through 1Q19

✓ Sector leading returns, achieved 14% ROCE and 27% CROCE in 2018²

¹Total Yield = (Dividend + Repurchase) / Market Capitalization on December 31, 2018
²See the reconciliation to comparable GAAP financial measures on our website.
Note: Bubble Size represents Distribution = (Dividend + Repurchase) / OCF
Note: Peers Include: APA, APC, CNQ, COP, CVX, EOG, HES, MRO, TOT, XOM
1Q19 Permian Highlights

Permian Execution Excellence

Subsurface Technical Excellence ➔ Basin-leading Wells
Operational Efficiency & Speed ➔ D&C Outperformance
Logistics & Strategic Relationships ➔ Aventine Logistics Hub
Infrastructure Investment ➔ Leader in Water Recycling
Production Transport & Realizations ➔ Secure Takeaway & Export Capacity
Enhanced Oil Recovery ➔ Unconventional & CCUS Leadership

Permian Resources

> Well productivity outperforming peer average by over 45% across the Delaware Basin
> Implementing new facility design resulting in 60% fewer tanks, emissions reduction, and >30% cost improvement
> TX Delaware 26% drill days improvement and 34% frac days improvement from 2018 to 2019
> Subsurface characterization driving successful appraisal and development results in five New Mexico benches
> Completed delineation of Hoban – Wolfcamp A co-development in TX Delaware
> Anticipating start of sectional EOR program in TX Delaware

Permian EOR

> Strong production results from base surveillance programs
> Progressing CO₂ pilots for future anthropogenic CO₂ potential
Occidental Petroleum

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## 1Q19 Results

<table>
<thead>
<tr>
<th>Metric</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reported diluted EPS</td>
<td>$0.84</td>
</tr>
<tr>
<td>Core diluted EPS</td>
<td>$0.84</td>
</tr>
<tr>
<td>1Q19 CFFO before working capital</td>
<td>$1.8 B</td>
</tr>
<tr>
<td>1Q19 capital expenditures</td>
<td>$1.3 B</td>
</tr>
<tr>
<td>Dividend payments</td>
<td>$0.6 B</td>
</tr>
<tr>
<td>Share repurchases</td>
<td>$0.2 B</td>
</tr>
<tr>
<td>Cash balance as of 03/31/19</td>
<td>$1.8 B</td>
</tr>
<tr>
<td>Total reported production (Boed)</td>
<td>719,000</td>
</tr>
<tr>
<td>Total Permian Resources production (Boed)</td>
<td>261,000</td>
</tr>
</tbody>
</table>

### 1Q19 Actual versus Guidance

<table>
<thead>
<tr>
<th>Reconciliation</th>
<th>Boed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permian Resources execution and well productivity</td>
<td>+2,500</td>
</tr>
<tr>
<td>Permian EOR production outperformance</td>
<td>+3,000</td>
</tr>
<tr>
<td>International:</td>
<td></td>
</tr>
<tr>
<td>&gt; New completions designs lead to strong new well performance</td>
<td>+2,000</td>
</tr>
<tr>
<td>&gt; Al Hosn maintenance timing</td>
<td>+2,000</td>
</tr>
</tbody>
</table>

Note: See the reconciliations to comparable GAAP financial measures on our website.
2019 Guidance

Oil & Gas Segment

• FY 2019E Production
  > Total production of 715 - 730 Mboed
  > Permian Resources production of 278 - 288 Mboed
  > International production of 278 - 283 Mboed

• 2Q19E Production
  > Total production of 723 - 735 Mboed
  > Permian Resources production of 274 - 282 Mboed
  > International production of 291 - 293 Mboed

• International production is estimated at Brent 2019 calendar strip as of 5/3/2019

Production Costs – FY 2019E

• Domestic Oil & Gas: ~$11.00 / boe

Exploration Expense

• ~$30 MM in 2Q19E
• ~$130 MM in FY 2019E

DD&A – FY 2019E

• Oil & Gas: ~$13.50 / boe
• OxyChem and Midstream: $700 MM

Midstream

• $300 - $375 MM pre-tax income in 2Q19E
  > Midland - MEH spread of $8.50 - $10.00 / Bbl

OxyChem

• ~$200 MM pre-tax income in 2Q19E
• $925 - $950 MM pre-tax income in FY 2019E

Corporate

• FY 2019E Domestic tax rate: 21%
• FY 2019E International tax rate: 45%
• Interest expense of $90 MM in 2Q19E
Occidental Petroleum

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• Oil and Gas Updates
Cash Flow Sensitivities in 2Q19

Oil & Gas
- Annualized cash flow changes ~$130 MM per ~$1.00 / bbl change in oil prices
  - > ~$100 MM per ~$1.00 / bbl change in WTI prices
  - > ~$30 MM per ~$1.00 / bbl change in Brent prices
- Annualized cash flow changes ~$35 MM per ~$0.50 / Mmbtu change in natural gas prices
- Annualized production changes 800 – 1,000 Boed per ~$1.00 / bbl change in Brent prices

OxyChem
- Annualized cash flow changes ~$30 MM per ~$10 / ton change in realized caustic soda prices

Midstream
- Annualized cash flow changes ~$45 MM per ~$0.25 / bbl change in Midland to MEH spread
  - > ~35 day lag due to trade month
2019 Cash Flow and Cash Balance Reconciliation

Beginning Cash Balance 01/01/19: $3.0

CFFO Before Working Capital: $1.8

Dividends: $(0.6)

Share Repurchases: $(0.2)

Capital Expenditures: $(1.3)

Working Capital / Other: $(0.9)

Ending Cash Balance 03/31/19: $1.8
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Executive Compensation Program Objectives

- Align with shareholder interests
- Preserve performance accountability
- Build long-term share ownership
- Provide consistent retention incentive
- Straightforward and transparent
- Match or exceed governance standards

2019 Changes to Annual Cash Incentive
Sustainability made as a stand-alone key corporate objective and increased weight from 3% to 10% of target company performance

\[ CROCE = \frac{\text{Net Income} + \text{DD&A} + \text{After-tax Interest Expense}}{\text{Average (Total Debt + Total Equity)}} \]
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Core Development Areas Delivering Impressive Results – Greater Sand Dunes

Subsurface Characterization is Driving Basin Leading Results

- Subsurface characterization mitigating parent-child effect and preserving well performance
  > 96% of Bone Spring development wells online YTD have an offset producing well

- 3D seismic to map geomechanical flow units and optimize landing

- Continued basin leading development Bone Spring results:
  > 1Q 23 Wells Online ~9,802 ft
  > 1Q Avg IP 24 = 5,595 Boed\(^1\)
  > 1Q Avg IP 30 = 4,239 Boed\(^1\)

- Avalon/1\(^{st}\) Bone Spring/Wolfcamp A appraisal results:
  > 5 Wells Online ~9,696 ft
  > Avg IP 30 = 2,929 Boed

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1\(^{st}\) Bone Spring/Wolfcamp A appraisal results

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Three stream production results

Peer data sourced from IHS Performance Evaluator and represents an average of Peers with greater than two wells online in 2018 for New Mexico Bone Spring wells with a lateral length greater than 9,500 ft
Core Development Areas Delivering Impressive Results – Barilla Draw

Scalable Performance Improvements Increasing Asset Value

- New well design and subsurface characterization improving well results
  - Landing optimization based on seismic
  - Increased completion effectiveness through higher pump rates and improved sand placement

- Large contiguous acreage position with large inventory
- Multi-bench development utilizes existing infrastructure
- Drilled 10K well in Oxy record of 15 days
- Improvements generating peer-leading results in Southern Delaware
  - 1Q 12 Wells Online ~9,638 ft
  - 1Q Avg IP 24 = 3,283 Boed
  - 1Q Avg IP 30 = 2,578 Boed
- 100% of wells online YTD have an offset producing well

Cumulative Production (Mboe)
Barilla Draw Wolfcamp A & Hoban - 10K wells

Peak 30 Day Production (Boed)
Barilla Draw Wolfcamp A & Hoban - 10K wells

1Three stream production results
2Peer data sourced from IHS Performance Evaluator and represents an average of Peers with greater than two wells online in 2018 for Wolfcamp oil wells in Texas Delaware with a lateral length greater than 9,500 ft
3Delineation and Co-Development of the Hoban and Wolfcamp A
Continuous Improvement in Permian Resources Well Performance

- Subsurface Characterization
- Data Analytics
- Innovative Well Designs
- Oxy Drilling Dynamics
- Focused Development

Note: Data includes all horizontal Permian unconventional wells online in each year

Permian Resources Hz Unconventional Well Performance

- 147% Improvement since 2015
- 25% Improvement from 2017 to 2018
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