# Occidental Petroleum Corporation Earnings Per Share Reconciliation to Generally Accepted Accounting Principles (GAAP) (\$/share)

	Three Months Ended December 31,			Twelve Months Ended December 31,					
Reconciliation - Diluted Earnings Per Share	2	<u> 2021</u>		<u>2020</u>		<u> 2021</u>		<u>2020</u>	
Reported Diluted Earnings (Loss) Per Share (GAAP)	\$	1.37	\$	(1.41)	\$	1.58	\$	(17.06)	
Less: After-Tax Non-Core Adjustments									
Oil & Gas									
Domestic	\$	(0.08)	\$	(0.76)	\$	(0.43)	\$	(5.21)	
Foreign		0.06		-		0.04		(1.70)	
Exploration		-		-		-		-	
Chemical		-		-		-		-	
Marketing and Other Midstream		(80.0)		(0.13)		(0.12)		(4.14)	
Corporate									
Interest		(0.02)		-		(0.09)		-	
Other		(0.06)		0.09		(0.03)		(0.55)	
Taxes		0.09		-		0.15		(0.04)	
Discontinued Operations		(0.02)		0.04		(0.49)		(1.41)	
Total After-Tax Non-Core Adjustments	\$	(0.11)	\$	(0.76)	\$	(0.97)	\$	(13.05)	
Core Diluted Earnings Per Share (Non-GAAP)	\$	1.48	\$	(0.65)	\$	2.55	\$	(4.01)	
Average Diluted Shares Outstanding - Reported (millions)		972.7		933.0		958.8		918.7	
Average Diluted Shares Outstanding - Adjusted (millions)		972.7		933.0		958.8		918.7	

# Occidental Petroleum Corporation Adjusted Operating Cash Flow before Working Capital and Free Cash Flow Reconciliation to Generally Accepted Accounting Principles (GAAP) (\$/MM)

	Three Months Ended D		ded De	ecember 31, 2020	Twelve Months En		nded December 31. 2020	
Free Cash Flow (Non-GAAP)								
Operating cash flow from continuing operations (GAAP)	\$	3,231	\$	1,367	\$	10,253	\$	3,842
Plus: Working capital and other, net		636		38		1,426		1,278
Operating cash flow from continuing operations before working capital (Non-GAAP)		3,867		1,405		11,679		5,120
Less: Capital Expenditures (GAAP)		(937)		(614)		(2,870)		(2,535)
Free Cash Flow (Non-GAAP)	\$	2,930	\$	791	\$	8,809	\$	2,585

## Occidental Petroleum Corporation Reserves Replacement and Multi-Year Data - Worldwide Year Ended December 31, 2021

WORLDWIDE			2021		5-Year Avg		
Reserves Replacement (MMBOE)							
Revisions							
Infill			208		41		
Other Revisions	(A)		621		26		
Improved Recovery			20		200		
Extensions and Discoveries			145		48		
Total Organic	(B)		994		315		
Organic Excluding Other Revisions	(C)=(B)-(A)		373	289			
Purchases			44		321		
Sales	(D)		(11)		(74)		
Total Reserve Additions	(E)		1,027	1,027			
Production	(F)	(F) 42			352		
Costs Incurred (\$ millions)							
Property acquisition costs	(G)	(G)		430			
Exploration costs			290		309		
Development costs			2,115		3,237		
Total Organic Costs	(H)	(H)			3,546		
Total Costs Incurred	(I)=(G)+(H)	(I)=(G)+(H)			13,657		
Finding & Development Cost per BOE (\$/BOE) - Non-G	AAP						
Organic	(H)/(B)	\$	2.42	\$	11.26		
Program Additions	(H)/(C)	\$	6.45	\$	12.27		
All-in	(I)/[(E)-(D)]	\$	2.73	\$	21.47		
Reserves Replacement Ratio - Non-GAAP							
Organic	(B)/(F)		233%		89%		
All-In	(E)/(F)		241%		160%		

#### Non-GAAP Measures

Finding and development cost (F&D Cost) and reserves replacement ratio are non-GAAP measures that Occidental believes are widely used in our industry, as well as by analysts and investors, to measure and evaluate the cost of replacing annual production and adding proved reserves. Occidental's definitions of these non-GAAP measures may differ from similarly titled measures provided by other companies and as a result may not be comparable.

F&D Cost – All-In is calculated by dividing total costs incurred for the year as defined by GAAP by the sum of proved reserve revisions, improved recovery, extensions and discoveries and purchases of minerals in place for the year. F&D Cost – Organic is F&D Cost – All-In excluding both the property acquisition costs and purchases of minerals in place, and F&D – Program Additions further excludes other revisions that are not infills. Reserves Replacement – All-In is calculated by dividing the sum of proved reserve revisions, improved recovery, extensions and discoveries and purchases and sales of minerals in place for the year by current year production. Reserves Replacement – Organic is Reserves Replacement – All-In, excluding purchases and sales of minerals in place for the year.

## Occidental Petroleum Corporation Reserves Replacement and Multi-Year Data - United States Year Ended December 31, 2021

NITED STATES			2021		5-Year Avg		
Reserves Replacement (MMBOE)	<u></u>						
Revisions							
Infill			206		41		
Other Revisions	(A)		615		(2)		
Improved Recovery			7		158		
Extensions and Discoveries			144		44		
Total Organic	(B)		972		241		
Organic Excluding Other Revisions	(C)=(B)-(A)		357		243		
Purchases			44		302		
Sales	(D)		(11)	(11)			
Total Reserve Additions	(E)		1,005		495		
Production	(F) 341		341		246		
Costs Incurred (\$ millions)							
Property acquisition costs	(G)		429		10,094		
Exploration costs			147		186		
Development costs			1,749		2,588		
Total Organic Costs	(H)		1,896		2,774		
Total Costs Incurred	(I)=(G)+(H)		2,325		12,868		
Finding & Development Cost per BOE (\$/BOE) - Non-GAAP							
Organic	(H)/(B)	\$	1.95	\$	11.51		
Program Additions	(H)/(C)	\$	5.31	\$	11.42		
All-In	(I)/[(E)-(D)]	\$	2.29	\$	23.70		
Reserves Replacement Ratio - Non-GAAP	_						
Organic	(B)/(F)		285%		98%		
All-In	(E)/(F)		295%		201%		

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