

## ITEM 6 SELECTED FINANCIAL DATA

### Five-Year Summary of Selected Financial Data

Dollar amounts in millions, except per-share amounts

As of and for the years ended December 31,	2011	2010	2009	2008	2007
<b>RESULTS OF OPERATIONS <sup>(a)</sup></b>					
Net sales	\$ 23,939	\$ 19,045	\$ 14,814	\$ 23,713	\$ 18,323
Income from continuing operations <sup>(b)</sup>	\$ 6,640	\$ 4,569	\$ 3,151	\$ 7,183	\$ 5,072
Net income attributable to common stock	\$ 6,771	\$ 4,530	\$ 2,915	\$ 6,857	\$ 5,400
Basic earnings per common share from continuing operations <sup>(b)</sup>	\$ 8.16	\$ 5.62	\$ 3.88	\$ 8.77	\$ 6.06
Basic earnings per common share <sup>(b)</sup>	\$ 8.32	\$ 5.57	\$ 3.59	\$ 8.37	\$ 6.45
Diluted earnings per common share <sup>(b)</sup>	\$ 8.32	\$ 5.56	\$ 3.58	\$ 8.34	\$ 6.42
<b>FINANCIAL POSITION <sup>(a)</sup></b>					
Total assets	\$ 60,044	\$ 52,432	\$ 44,229	\$ 41,537	\$ 36,519
Long-term debt, net	\$ 5,871	\$ 5,111	\$ 2,557	\$ 2,049	\$ 1,741
Stockholders' equity	\$ 37,620	\$ 32,484	\$ 29,159	\$ 27,325	\$ 22,858
<b>MARKET CAPITALIZATION <sup>(c)</sup></b>					
	\$ 75,992	\$ 79,735	\$ 66,050	\$ 48,607	\$ 63,573
<b>CASH FLOW</b>					
<b>Operating:</b>					
Cash provided by operating activities	\$ 12,281	\$ 9,566	\$ 5,946	\$ 10,765	\$ 6,831
<b>Investing:</b>					
Capital expenditures	\$ (7,518)	\$ (3,940)	\$ (3,245)	\$ (4,126)	\$ (3,038)
Cash used by all other investing activities, net	\$ (2,385) <sup>(d)</sup>	\$ (5,355)	\$ (2,221)	\$ (5,314)	\$ (70)
<b>Financing:</b>					
Cash dividends paid	\$ (1,436)	\$ (1,159)	\$ (1,063)	\$ (940)	\$ (765)
Cash provided (used) by all other financing activities, net	\$ 261	\$ 2,242	\$ 30	\$ (570)	\$ (2,333)
<b>DIVIDENDS PER COMMON SHARE</b>					
	\$ 1.84	\$ 1.47	\$ 1.31	\$ 1.21	\$ 0.94
<b>WEIGHTED AVERAGE BASIC SHARES OUTSTANDING (thousands)</b>					
	812,075	812,472	811,305	817,635	834,932

**Note:** Argentine operations were sold in February 2011 and have been reflected as discontinued operations for all periods.

(a) See the MD&A section of this report and the Notes to Consolidated Financial Statements for information regarding acquisitions and dispositions, discontinued operations and other items affecting comparability.

(b) Represent amounts attributable to common stock after deducting noncontrolling interest amounts of \$72 million in 2010, \$51 million in 2009, \$116 million in 2008 and \$75 million in 2007. There were no noncontrolling interests in 2011.

(c) Market capitalization is calculated by multiplying the year-end total shares of common stock outstanding, net of shares held as treasury stock, by the year-end closing stock price.

(d) Includes \$2.6 billion of cash received from the sale of the Argentine operations.

## ITEM 7 AND 7A

### Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A)

#### STRATEGY

##### General

In this report, "Occidental" refers to Occidental Petroleum Corporation (OPC), or OPC and one or more entities in which it owns a controlling interest (subsidiaries). Occidental's principal businesses consist of three segments operated by OPC's subsidiaries and affiliates. The oil and gas segment explores for, develops and produces oil and condensate, NGLs and natural gas. The chemical segment mainly manufactures and markets basic chemicals and vinyls. The midstream, marketing and other segment gathers, treats, processes, transports, stores, purchases and markets oil, condensate, NGLs, natural gas, CO<sub>2</sub> and power. It also trades around its assets, including pipelines and storage capacity, and trades oil, NGLs, gas and other commodities.

Occidental aims to maximize total returns to stockholders using the following strategies:

- Grow oil and gas production through development programs focused on large, long-lived oil and gas assets with long-term growth potential, and acquisitions;
- Allocate and deploy capital with a focus on achieving returns well in excess of Occidental's cost-of-capital;
- Provide consistent dividend growth; and
- Maintain financial discipline and a strong balance sheet.